

# INDUSTRY EXECUTIVE SEMINAR SERIES

## James M. Schaeffer, Ph.D.

Executive Director

Worldwide Licensing & External Research  
Merck Research Laboratories



Thursday, May 31, 2007

**UPDATED TIME: 4:30pm-5:30pm**

Keck Amphitheater, Beckman Center

Dr. Jim Schaeffer joined Merck Research Laboratories in 1986. During his first 16 years at MRL, he directed research groups focusing primarily on neuroendocrine-related projects. Jim joined the Department of External Scientific Affairs in 2003 with primary responsibility for all neuroscience licensing opportunities and during the next 18 months, he was directly involved in the signing of four major agreements including one with Lundbeck for co-development of gaboxadol for the treatment of sleeping disorders. Jim recently moved to San Diego to assume the role of Merck's "Ambassador" on the West Coast with the responsibility to identify new opportunities across all therapeutic areas.

Dr. Schaeffer received his PhD at Baylor College of Medicine and was a post-doctoral fellow in the laboratory of Dr Julius Axelrod at the National Institute of Mental Health. He is the author of more than 110 articles in peer reviewed journals.

### **SEMINAR HIGHLIGHTS:**

- Merck Research Laboratories' science and the current Ph.D. scientists that drive the company.
- Merck Research Laboratories' future positioning in the Global and San Diego BioPharma markets and the Ph.D. scientists needed to get there.
- Dr. Schaeffer's story: "How I found a scientific career in industry."

